

# STAMP™ Assessment

Segment  
Large Group

Account Owner  
XXXXX

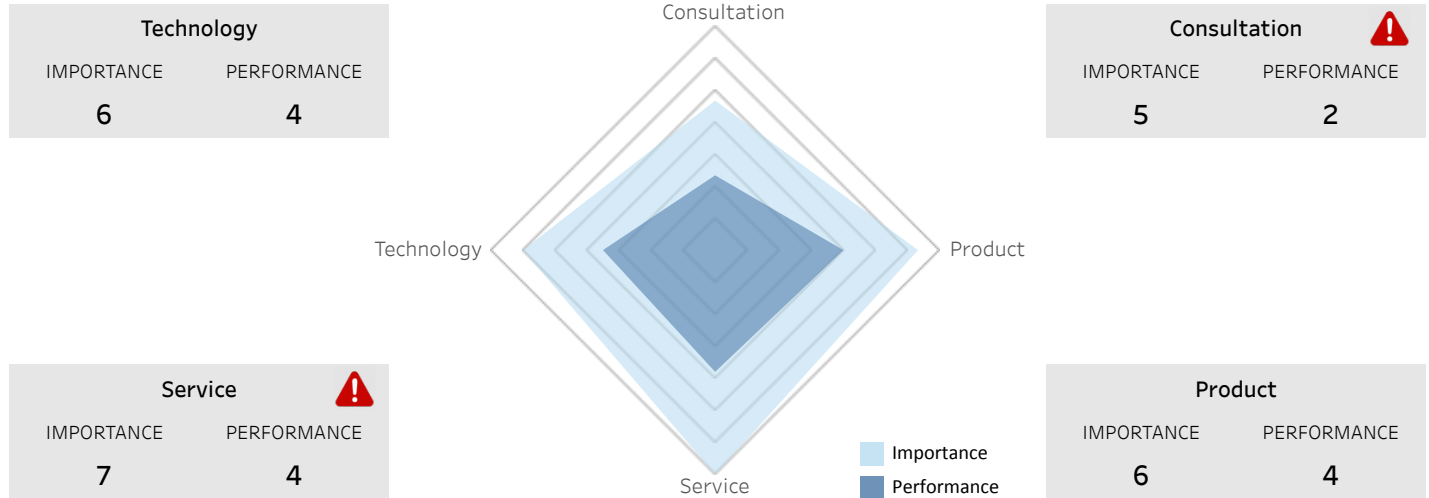
Company Name  
XXXXX

Contact Name  
XXXXX

## OVERALL PERSPECTIVES

Likelihood to recommend	0 = Not at all Likely 10 = Extremely Likely	<div><div></div></div> 6			
Ease of doing business	1 = Very Difficult 7 = Very Easy	<div><div></div></div> 5			

## SUMMARY SCORECARD



## PERFORMANCE METRICS

Consultation Statements	Importance & Performance					Gap	Status
Provides direction to help select your core health plan designs	<div><div></div></div> 3	<div><div></div></div> 2				-1	Underperforming
Provides necessary support to manage your health plan risk	<div><div></div></div> 7	<div><div></div></div> 3				-4	Underperforming
Serves as a subject matter expert on key health industry topics	<div><div></div></div> 4	<div><div></div></div> 2				-2	Underperforming
Product Statements	Importance & Performance					Gap	Status
Communicates its product innovations in a timely manner	<div><div></div></div> 7	<div><div></div></div> 3				-4	Underperforming
Offers flexibility in health plan benefit options to fit your needs	<div><div></div></div> 5	<div><div></div></div> 6				1	Meeting
Offers plan alternatives to help you save money	<div><div></div></div> 7	<div><div></div></div> 3				-4	Underperforming
Service Statements	Importance & Performance					Gap	Status
Expedites resolutions to your problems when necessary	<div><div></div></div> 7	<div><div></div></div> 6				-1	Underperforming
Provides analysis based on your group's benefit usage	<div><div></div></div> 7	<div><div></div></div> 2				-5	Underperforming
Treats you as a valued customer	<div><div></div></div> 7	<div><div></div></div> 4				-3	Underperforming
Understands your healthcare needs	<div><div></div></div> 7	<div><div></div></div> 2				-5	Underperforming
Works effectively with your benefit consultant	<div><div></div></div> 7	<div><div></div></div> 5				-2	Underperforming
Technology Statements	Importance & Performance					Gap	Status
Helps you take advantage of online health plan administration capabilities	<div><div></div></div> 7	<div><div></div></div> 3				-4	Underperforming
Offers solutions to your employees to help find quality providers	<div><div></div></div> 5	<div><div></div></div> 4				-1	Underperforming

Note: The statements displayed have been abbreviated from their original length

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⚠ Indicates underperformance in category